

The Swiss startup ecosystem in numbers

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Big thanks to the contributors to this report

Global startup & venture capital intelligence platform

Dealroom.co is the foremost data provider on startup, early-stage and growth company ecosystems in Europe and around the globe.

Founded in Amsterdam in 2013, we now work with many of the world's most prominent investors, entrepreneurs and government organizations to provide transparency, analysis and insights on venture capital activity.



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Switzerland is dotted with innovation hubs, with Zurich in the lead.



Swiss startups raised a record \$3.1B (CHF 2.9B) in 2021.



The combined enterprise value of Swiss startups is \$149 billion, up 3.7x since 2016.



The Swiss ecosystem has more than doubled in value in just four years, but it grew at a slower pace than leading ecosystems in the region.



Source: Dealroom.co. Sum of the valuations of all startups in the ecosystem. Using estimated valuations based on most recent VC rounds, public markets and publicly disclosed valuations

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Startup density is 3 times higher in Switzerland than in Germany. Unicorn density is 6x higher than in France.

Startups per million inhabitants, 2021



Unicorns founded per million inhabitants

With 21 homegrown unicorns, Switzerland has already established itself as a major contender in the innovation race in Europe.



European ecosystems by number of unicorns (HQ location) » view online

Source: Dealroom.co. Ranked is by number of unicorns with current HQ location in country. Founding location may differ from current HQ as some companies relocate, but usually maintain a significant presence in their country of origin.

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We expect the Swiss ecosystem to be among the top 10 hubs worldwide within five years.

The Swiss ecosystem is growing rapidly, especially in **DeepTech** and **Environment Tech**. It will bring more than 100,000 jobs and several globally recognised and successful emerging companies.



Nicolas Bürers Managing Director

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Switzerland is home to over 30 potential future unicorns, one of the largest pools of potential future successes in Europe.



Explore Switzerland's future unicorns <u>» view online</u>

NAME	MARKET ~	TYPE ~	GROWTH SIGNAL ~	LAUNCH DATE \sim	VALUATION ~	FUND
SkyCell ★ Developed the next generation of t	B2B health transportation pharmaceutical logistics & delivery	hardware commission manufacturing	99	2013	\$310m	s
Cardano * Blockchain platform for changema	B2B fintech enterprise software crypto and deli	deep tech blockchain commission saas	83	2016	\$400—600m	5
← Frontify ★ Online platform to help brands cre	B2B marketing	commission saas	214	Apr 2013	\$200—300m	s
Anjarium * Biosciences AG Anjarium Biosciences is a transfor	B2B health biotechnology	commission manufacturing	9	2017	\$244—366m	
Connecting dietitians with their cli	B2B, B2C health health platform	subscription	264	2013	\$320—480m	s
Lenergy * Y Vault Energy Vault SA offers ground-bre	B2B energy energy storage	computer vision artificial intelligence deep tech manufacturing	56	Nov 2017	\$400—600m	9
ALENTIS * Therapeutics Discovers and develops novel med	B2B health biotechnology	commission manufacturing	15	2019	\$268—402m	s
Bright Peak * Therapeutics Home - Bright Peak Therapeutics	*		22	2017	\$428—642m	s
OneOf *			2	2014	\$252—378m	
Numab AG Swiss biotechnology company inv	B2B health biotechnology	selling own inventory manufacturing	46	2011	\$440—660m	s



• Grhe Swiss tech ecosystem is growing up and investors across the globe take notice.

Today most of the success stems from Healthtech but we'll soon see great results from other sectors (Fintech, Enterprise Software etc.). Nevertheless, we must continue to work hard to further accelerate this trend as other small and large markets in Europe are picking up speed. And hopefully, not only foreign investors are aware of the Swiss opportunity.



Thomas Meier Managing Partner



Switzerland ranks amongst the highest in Europe in terms of VC-funding per capita.



Total VC funding since 2015

VC funding per capita since 2015 (\$B, M inhabitants)



Switzerland's strengths lie in healthtech, attracting over 40% of VC funding in 2021.

Investment by industry, 2015-2021 <u>» view online</u>

	2015	2016	2017	2018	2019	2020	2021
Health	\$514m	\$602m	\$1.8b	\$588m	\$835m	\$1.1b	\$1.2b
Fintech	\$27m	\$18.5m	\$532m	\$297m	\$271m	\$231m	\$530m
Enterprise Software	\$35.7m	\$64.8m	\$154m	\$203m	\$733m	\$372m	\$477m
Security	\$56.8m	\$190m	\$10.4m	\$23.4m	\$695m	\$37.3m	\$293m
Energy	\$32.4m	\$21.2m	\$12.8m	\$55.9m	\$154m	\$246m	\$164m
Food	\$4.3m	\$16.4m	\$36.7m	\$34.4	\$26m	\$36.4m	\$91.7m
Marketing	\$23.6m	\$14.4m	\$22m	\$65.5m	\$6.6m	\$127m	\$89.5m
Real Estate	\$2.6m	\$12.2m	\$3.7m	\$18.6m	\$3.4m	\$18.6m	\$84.7m
Transportation	\$24.3m	\$13.9m	\$43.3m	\$108m	\$118m	\$137m	\$76m
Robotics	\$8.4m	\$24.2m	\$14.2m	\$84.4m	\$46.4m	\$63.1m	\$34.1m

Although the size of rounds is increasing, Pre-seed to Series A rounds are still the main drivers behind VC investment in Swiss startups.



VC investment in Swiss startups by number of rounds

2018

2019

2020 2021 YTD



86% of VC investment in Swiss startups comes from abroad, mostly from Europe and the US.



VC investment by source <u>» view online</u>

Domestic investors are most active at early stages. European investors are closing the gap with their American counterparts on late stages in recent years.

Early stage Mid stage Late Stage Series B - €15-50M Seed and Series A: €1-15M €50M+ 100% 100% 100% 80% 80% 80% 60% 60% 60% 40% 40% 40% 20% 20% 20%

2015

Switzerland Europe USA Asia Rest of the World Unknown HO

2021

2015

2015

2021

2021

The value of Swiss spinouts is growing at record pace.

Combined enterprise value of Swiss spinouts
<u>» view online</u>



Explore Swiss spinouts

NAME		MARKET V	ТҮРЕ 🗸	GROWTH SIGNAL	LAUNCH DATE	VALUATION V	FUNDING	LOCATION	LAST ROUND
CareerFairy CareerFairy Wat	ch live streams. G	B2C media			Jun 2019	\$6-9m	\$1.6m	Zurich, Switzerland	CHF1.7m SEE
Synhelion Synhelion engage	es in experimenta	energy	deep tech	18	May 2016	559—88m	\$19m	Chur, Switzerland	CHF16m SERIE
scewo * The leading bran	d for intelligent m	B2B transportation mobility	deep tech commission	n	Aug 2017	\$31—47m	\$7.8m	Winterthur, Switzerland	CHF8.5m SERI
senseFly Develop and pro	duce aerial imagi	B2B food robstics agritech	deep tech manufacturing	97	May 2009	\$23m	5119k	Lausanne, Switzerland	\$23m ACQUISI
mindmaze Builds novel inte	Y rlaces for neurore	B2B health medical devices	artificial intelligence autonomous & sensor tech augmented reality big data computer vision	99	May 2012	\$1.5b	\$233m	Lausanne, Switzerland	\$125m LATE
3D deep learning	software dedicat	828 transportation semiconductors	3d technology deep learning deep tech machine learning artificial intelligence	25	Jan 2018	\$47m	\$1.3m	Lausanne, Switzerland	CHFS00k DEI
Bionomous Combines innovi	tive micro-engin	B2B health bister/twology	artificial intelligence deep tech machine learning manufacturing 5885	1	Nov 2013	55—7m	\$1.2m	Lausanne, Switzerland	CHF1.3m SE
Lightly Database softwa	re company that u	B2B enterprise software	big data machine learning artificial intelligence subscription saas	12	2019	\$500-750k	\$1m	Zurich, Switzerland	\$130k SEE
Planted Foods We make 'meat'	★ ¥ from plants - delic	B2C food measurative food	selling own inventory manufacturing	74	2019	576—114m	\$41.3m	Zurich, Switzerland	\$19m LATE
•• Sophia Gene Helps clinicians :	etics ★ and physicians pr	B2B health enterprise software basichookgy	deep learning big data deep tech machine learning nanotech	510	2013	\$1.3b	\$246m	Saint-Sulpice, Switzerland	\$234m iP0
Callination T3 Pharma Biotech company	★ y specialising in b	828 health bistschoology		11	2015	\$107—160m	\$38.8m	Basel, Switzerland	N/A GRAN

75<u>+ Swiss spinouts on Dealroom</u>

Swiss Impact startups are already valued over \$5.5B.

Combined enterprise value of Swiss impact startups <u>» view online</u>

\$0-250M \$\$250M-1B (Future unicorn) \$1B+ (Unicorn)



Biggest Impact rounds in Switzerland since 2020

<u>» view online</u>

Company	Founding Date HQ City	Transaction
mındmaze	2012	October 2021
mmornaze	Lausanne	\$125M Late VC
	2009	January 2020
	Zürich	\$100M Series D
	2017	August 2021
ENERGY VAULT Enabling a Renewable World	Lugano	\$100M Series C
	2013	September 2021
OVIVAŬ	Zürich	\$80M Series C

150+ Swiss impact startups on Dealroom

Source: Dealroom.co. At Dealroom we consider impact startups to be companies that address one or more of Page / 18 the UN Sustainable Development Goals (SDGs). There are 7,000+ startups fitting this definition globally.

Methodology & definitions

Startups & venture capital

This report focuses on companies in the information age, i.e. after 1990.

Companies included in the analysis are tech-driven. The full **industry & business model taxonomy** can be found on Dealroom's knowledge base.

Homegrown companies are founded and HQ'ed in the same country. We refer to the nationality of a company on the basis of its current HQ location. In some cases, startups relocate as they grow. In order to account for this discrepancy, the founding location is sometimes considered instead.

Investment numbers refer to venture capital investment rounds such as seed, series A, B, C, late stage, and growth equity rounds. It excludes debt or other non-equity funding, lending capital, grants and ICOs.

Buyouts, M&A, secondary rounds, and IPOs are treated as exits: excluded from funding data, but included in exit data.

Unicorns

A unicorn is defined as a tech-driven company that has reached a \$1 billion valuation, on the basis of a funding round (unrealised), acquisition or IPO (realised).

There are some notable edge-cases:

- Companies that IPO-ed at or above \$1 billion but subsequently dipped below that valuation, are still included as \$1B+ exit.

- Some companies have at some stage reached a \$1 billion but subsequently raised, IPO-ed or were acquired below that value. In this case the company is not counted as a unicorn.

Impact

We consider impact startups to be companies that address one or more of the UN Sustainable Development Goals (SDGs). A detailed methodology of Dealroom's impact classification is provided on the Impact Database.

Underlying data

Dealroom's proprietary database and software aggregate data from multiple sources: harvesting public information, user-submitted data verified by Dealroom, data engineering. All data is verified and curated with an extensive manual process.

Most underlying data from the report is available on **app.dealroom.co**. For more info please visit dealroom.co or contact **support@dealroom.co**.

